

[Carrier Name] — Pilot Day 32 of 90

Wind/hail pilot · Strategic Accounts · [Region]

Readout date: April 22, 2026
Next checkpoint: Day 60 (May 20)
Decision date: June 20

ON TRACK

FastEstimate adoption strong across pilot adjusters. Early supplemental signals favorable. Holding course for Day 60 readout.

CARRIER CHAMPION

[Champion Name, Title]

SEEK NOW AD

[AD Name]

PILOT CLAIMS TO DATE

47 W/H

ADJUSTERS ENGAGED

8 of 12 (67%)

SN

Seek Now auto-captured

CARRIER

Carrier-shared outcome

DERIVED

Combined / calculated

HERO METRICS — WHAT CHANGED IN THE FIRST 30 DAYS

FASTESTIMATE ADOPTION

SN

89%

of pilot inspections used FE

SUPPLEMENTAL RATE

CARRIER

-14 pts

52% baseline → 38% pilot

FNOL → PAYMENT CYCLE

DERIVED

-6.8 days

38.4 → 31.6 days

ADJUSTER ENGAGEMENT

SN

67%

target 75% — close

SUCCESS CRITERIA SCORECARD — CHARTERED TARGETS VS. CURRENT

SUCCESS CRITERION	SOURCE	BASELINE	30-DAY TARGET	CURRENT	DELTA	STATUS
FastEstimate adoption (% of pilot inspections)	SN	—	≥ 80%	89%	+9 pts	●
Adjuster engagement (% of eligible using FE weekly)	SN	—	≥ 75%	67%	-8 pts	●
Inspection → FE draft delivery (min)	SN	—	≤ 60	41	-32%	●
Adjuster review time in FE UI (min/draft)	SN	—	≤ 5	3.2	-36%	●
Supplemental rate (% claims with ≥1 supp)	CARRIER	52%	≤ 45%	38%	-14 pts	●
FNOL → payment cycle (days)	DERIVED	38.4	≤ 33.0	31.6	-18%	●

SEEK NOW OPERATIONAL SIGNALS (AUTO-CAPTURED)

47 sec

Avg FastEstimate generation time
(industry-first sub-60-sec claim — validated)

93%

Of FE drafts extracted to Xactimate
(strong usefulness signal)

~12%

Avg adjuster modification of draft
(88% of FE output kept as-is)

6,237

Structured data points captured across 47 inspections
(~133/claim — Seek Now differentiator)

41 min

Avg inspection → FE draft delivery
(our cycle contribution)

100%

Of inspections completed within 48 hrs
(Seeker network speed)

PER-ADJUSTER ADOPTION — WHO'S USING IT



2 adjusters sub-25%. Recommend targeted refresher before Day 45.

QUALITATIVE — ADJUSTER & OPS FEEDBACK

"It cut the worst part of my day. I used to dread opening Xactimate cold on a roof claim — now I'm reviewing instead of drawing."

— Adjuster A, [Carrier] claims team

"We're closing claims faster and the team is asking when we can roll this to fire."

— [Carrier] Claims Operations Director

BLOCKERS & WHAT WE'RE WATCHING

ISSUE	WHAT WE'RE SEEING	OWNER	BY
Adjuster G + H low usage	Both onboarded but reverted to manual after week 2. Suspect training gap.	Seek Now CSM + Carrier Ops	Day 45
3 measurement accuracy flags	FE draft measurements didn't match adjuster review on 3 claims. Product investigating.	Seek Now Product	Day 50

NEXT STEPS — HEADING INTO DAY 31-60

- **Refresher session** with Adjuster G + H by Day 45 (Seek Now CSM)
- **Product team review** of the 3 measurement flags + findings to carrier by Day 50
- **Day 60 readout** — May 20, 9:00 AM PT, 60-min joint review

IF PILOT ENDED TODAY — DIRECTIONAL RECOMMENDATION

► EXPAND

5 of 6 criteria green at Day 30. Trend positive. Continue through Day 90 + plan expansion to fire/water.

HOLD

If 3+ criteria amber/red, extend 60 days with corrections.

TERMINATE

If <2 criteria hit or fundamental workflow incompatibility.

Directional only. Final decision at Day 90 readout.